(Portfolio Management Service)

December-2023



I am glad to share with you that Negen Capital Special Situations & Technology Fund has earned a return of +6.15% vs Benchmark Index S&P BSE 500 TRI which earned a return of +8.03% for the month of December 2023. Over the past 3 years, Negen Capital Special Situations & Technology Fund has earned a TWRR of 40.43% vs S&P BSE 500 TRI which earned a TWRR of 20.41%. We have maintained the highest '5 Star' rating as PMSBazaar and CRISIL rankings for FY21 and FY22 and remained India's top performing PMS in the Multicap category.

1. Our Investment Philosophy

- 1. Idea Generation: Most of our portfolio companies have a unique combination of Special Situation Investing. We look for ideas from demerger and promoter change with better management. These situations have delivered alpha returns.
- **2. MEGA Trends:** We identify mega trends and invest in the companies benefitting the most from them. We have been investing in consumer companies and being early in this, we generated alpha returns.
- 3. Conservative Approach: We stay away from PSUs and cyclical Investments. We have maintained ~17% CASH and are looking for future investment opportunities.

Negen PMS Fund Manager: Mr. Neil Bahal

Total Experience: 24 years

Performance vs Benchmark- S&P BSE 500 TRI (Time Weighted Rate of Return - TWRR)

Strategy	1 Month	3 Month	6 Month	1Yr (TTM)	2Yr	3Yr	5Yr
Negen Capital Special Situations & Technology Fund	6.15%	16.09%	37.41%	53.22%	23.11%	40.43%	31.02%
S&P BSE 500 TRI	8.03%	12.35%	18.51%	26.55%	15.15%	20.41%	17.63%

Note: Performance returns are trailing to December 2023 closing

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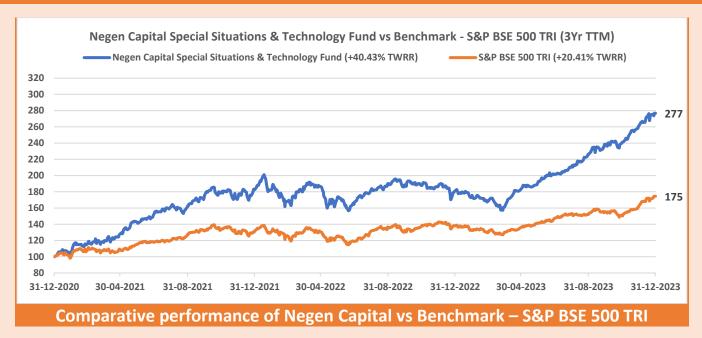
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Holdings and AUM Data

Top 5 Sector-Holdings		Top 5 Stock-Holdings	
Pharmaceuticals	16.98%	Aarti Pharmalabs Ltd	
Stockbroking & Allied	9.15%	Motilal Oswal Financial Services Ltd	
Speciality Chemicals	8.55%	Piramal Pharma Ltd	
Auto Components & Equipments	4.58%	Camlin Fine Sciences Ltd	
Financial Products Distributor	4.16%	Sapphire Foods India Ltd	

AUM Information Aggregate Portfolio	In ₹ Cr 751.23	Portfolio Allocation Investment	In % 83.11%
		Cash	16.89%

Negen Capital Services Private Limited

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2. Our Strategy

2.1 Strategic Risk Management

- 1. The PMS has been following a conservative approach and has been keeping cash as well for the uncertainties.
- 2. We take less risk by avoiding cyclical, commodities and PSUs.
- 3. We stick to Technology, IT, Demergers and Promoter change.

2.2 Uniquely Placed

- 1. Special Situations: Value investing with a trigger
- I. Demergers
- II. Change in promoters
- 2. Technology: A permanent super-cycle
- I. Indian Tech
- II. Global Tech (FAANG plus)

2.3 What is So Special About Tech?

- 1. The internet adds 3 new users EVERY SECOND.
- 2. 15 smartphones are sold globally EVERY SECOND
- 3. Due to Jio, India has seen 'Internet-i-fication'.
- 4. We are in the midst of an early technology revolution in India
- 5. A technology super cycle is in front of our eyes
- 6. Every single decent sized business is going to upgrade its IT infrastructure in the next few years.
- 7. Pure technology platforms and even the IT product & services companies should see unprecedented, structural growth.
- 8. These companies are typically debt free, have high RoIC, high FCF, and best of all, they have Growth.

2.3 Is Value Investing Still Alive?

- 1. Yes, but in a new avatar. They are called Special Situations.
- 2. Demergers & Promoter Change are two themes we closely follow.
- 3. A Demerger is done to unlock value.
- 4. New promoters buy companies to achieve big returns. This creates value for shareholders.

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- 5. Berkshire Hathaway is the poster boy of what promoter change can do. Warren Buffett bought at \$14 and it is today at \$408,000.
- 6. Adani Group is a big example how a large conglomerate can incubate smaller businesses and demerge them out which creates immense value for shareholders.
- 7. So NO, we do not buy random, cheap stocks from market. These kinds of stocks are cheap for good reasons.
- 8. We buy Cheap stocks only if they demerge or if a new promoter buys the company to create value.

3. About the Founder

We are a team of 15 professionals in Negen Capital, led by:

Fund Manager: Neil Bahal – 39 Years

Started early at 15, having experience of 24 years into investing. We are the first adopters of Tech & Special Situation combination

3.1 Meet the Founder- Mr. Neil Bahal

Twitter: twitter.com/NeilBahal

Neil Bahal's Newsletter URL: Subscribe to Newsletter - Newsletter on Special Situations, Startup Investing &

Business trends.

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