(Portfolio Management Service)

November-2022





I am happy to share with you that, NEGEN Capital PMS has earned a Total Return of +8.21% over the past 1 Year vs Nifty 500 at +8.86% and has remained India's top performing PMS in the Multicap category.

1. Our Investment Philosophy

- 1. Idea Generation: Most of our portfolio companies have a unique Combination of Special Situation Investing. We look for ideas from Demerger and Promoter Change with Better Management. These situations have delivered Alpha Returns.
- **2. MEGA Trends:** We identify Mega Trends and Invest in the companies benefitting the most from them. We have been Investing in Consumer Tech Companies and being Early in this, we generated Alpha returns.
- **3. Conservative Approach:** We stay away from PSU and Cyclical Investments. We are sitting on 10% CASH and are looking for future opportunities.

Portfolio Manager: Mr. Neil Bahal

Total Experience: 22 years

Performance vs Benchmark- Nifty 500

Period	1Yr (TTM)	2Yr	3Yr
Return (Absolute/CAGR)	Abs.	bs. CAGR CA	
Strategy	8.21%	45.72%	37.20%
Benchmark Nifty 500	8.86%	21.99%	17.56%

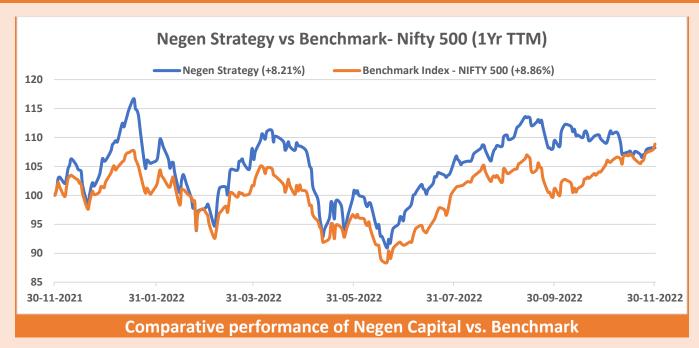
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SEBI Reg. No: INP000005414 **CIN:** U67190MH2007PTC171287

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Market Cap Graph & Input (Weighted Avg market cap)

Top 5 Sector-Holdings				
Speciality Chemicals	11.03%			
Tech- Fintech	9.46%			
Restaurants - QSRs	8.58%			
Pharmaceuticals				
Financial Services	6.55%			

In ₹ Cr 161.22	Portfolio Characteristics Investment	Fund 90.08%
	Cash	9.92%

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2. Our Strategy

2.1 Strategic Risk Management

- 1. The PMS has been following a conservative approach and has been keeping cash as well for the uncertainties.
- 2. We take less risk by avoiding cyclical, commodities and PSUs.
- 3. We stick to Technology, IT, Demergers and Promoter change.

2.2 Uniquely Placed

- 1. Special Situations: Value investing with a trigger
- I. Demergers
- II. Change in promoters
- 2. Technology: A permanent super-cycle
- I. Indian Tech
- II. Global Tech (FAANG plus)

2.3 What is So Special About Tech?

- 1. The internet adds 3 new users EVERY SECOND.
- 2. 15 smartphones are sold globally EVERY SECOND
- 3. Due to Jio, India has seen 'Internet-i-fication'.
- 4. We are in the midst of an early technology revolution in India
- 5. A technology super cycle is in front of our eyes
- 6. Every single decent sized business is going to upgrade its IT infrastructure in the next few years.
- 7. Pure technology platforms and even the IT product & services companies should see unprecedented, structural growth.
- 8. These companies are typically debt free, have high RoIC, high FCF, and best of all, they have Growth.

2.3 Is Value Investing Still Alive?

- 1. Yes, but in a new avatar. They are called Special Situations.
- 2. Demergers & Promoter Change are two themes we closely follow.
- 3. A Demerger is done to unlock value.
- 4. New promoters buy companies to achieve big returns. This creates value for shareholders.
- 5. Berkshire Hathaway is the poster boy of what promoter change can do. Warren Buffett bought at \$14 and it is today at \$408,000.
- 6. Adani Group is a big example how a large conglomerate can incubate smaller businesses and demerge them out which creates immense value for shareholders.

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- 7. So NO, we do not buy random, cheap stocks from market. These kinds of stocks are cheap for good reasons.
- 8. We buy Cheap stocks only if they demerge or if a new promoter buys the company to create value.

3. About the Founder

We are a Team of 10 professionals in Negen Capital PMS, Led by:

Portfolio Manager Name: Neil Bahal – 37 Years.

Started early at 15, having experience of 22 years into investing. Education: Studied at SP Jain Institute of Management & Research.

We are the First adopters of Tech & Special Situation combination

3.1 Meet the Founder- Mr. Neil Bahal

Twitter: twitter.com/NeilBahal

Neil Bahal's Newsletter URL: <u>Subscribe to Newsletter</u> - I share my best thoughts on the market, stocks & business trends regularly

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Have a look at our strategy on YouTube:



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