(Portfolio Management Service)

January-2023





I am happy to share with you that, NEGEN Capital PMS has earned a CAGR of 29.54% over the past 2 years vs Nifty 500 at +14.97% and has remained India's top performing PMS in the Multicap category. Negen Capital PMS maintains its highest '5 Star' rating as Pmsbazaar and CRISIL rankings for Q1FY23.

Over the past 1 year, NEGEN Capital PMS has earned a total return of -3.92% vs Nifty 500 at 0.09%.

### 1. Our Investment Philosophy

- 1. Idea Generation: Most of our portfolio companies have a unique combination of Special Situation Investing. We look for ideas from Demerger and Promoter Change with Better Management. These situations have delivered Alpha Returns.
- **2. MEGA Trends:** We identify Mega Trends and invest in the companies benefitting the most from them. We have been investing in Consumer Tech companies and being early in this, we generated Alpha returns.
- 3. Conservative Approach: We stay away from PSU and Cyclical Investments. We have maintained ~15% CASH and are looking for future investment opportunities.

Portfolio Manager: Mr. Neil Bahal

**Total Experience: 23 years** 

#### Performance vs Benchmark- Nifty 500

Period	1 Month	1Yr (TTM)	2Yr	3Yr
Return (Absolute/CAGR)	Abs.	Abs.	CAGR	CAGR
Strategy	-2.79%	-3.92%	29.54%	31.02%
Benchmark Nifty 500	-3.32%	0.09%	14.97%	14.84%

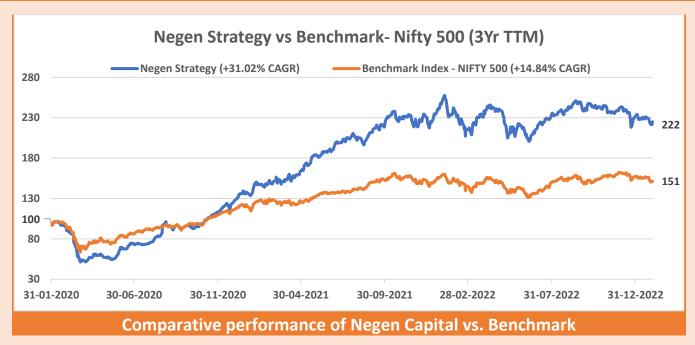
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Market Cap Graph & Input (Weighted Avg market cap)

Top 5 Sector-Holdings		Top 5 Sector-Holdings	
Speciality Chemicals	11.84%	Sapphire Foods India Ltd	
Tech- Fintech	8.95%	Camlin Fine Sciences Ltd	
Restaurants - QSRs	8.66%	Piramal Enterprises Ltd	
Pharmaceuticals	7.34%	Cholamandalam Investments and Finance Ltd	
Financial Services	5.22%	Sundaram Clayton	

AuM Info	In ₹ Cr
Aggregate Portfolio	463.31

Portfolio Characteristics	Fund
Investment	85.25%
Cash	14.75%

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## 2. Our Strategy

### 2.1 Strategic Risk Management

- 1. The PMS has been following a conservative approach and has been keeping cash as well for the uncertainties.
- 2. We take less risk by avoiding cyclical, commodities and PSUs.
- 3. We stick to Technology, IT, Demergers and Promoter change.

### 2.2 Uniquely Placed

- 1. Special Situations: Value investing with a trigger
- I. Demergers
- II. Change in promoters
- 2. Technology: A permanent super-cycle
- I. Indian Tech
- II. Global Tech (FAANG plus)

#### 2.3 What is So Special About Tech?

- 1. The internet adds 3 new users EVERY SECOND.
- 2. 15 smartphones are sold globally EVERY SECOND
- 3. Due to Jio, India has seen 'Internet-i-fication'.
- 4. We are in the midst of an early technology revolution in India
- 5. A technology super cycle is in front of our eyes
- 6. Every single decent sized business is going to upgrade its IT infrastructure in the next few years.
- 7. Pure technology platforms and even the IT product & services companies should see unprecedented, structural growth.
- 8. These companies are typically debt free, have high RoIC, high FCF, and best of all, they have Growth.

#### 2.3 Is Value Investing Still Alive?

- 1. Yes, but in a new avatar. They are called Special Situations.
- 2. Demergers & Promoter Change are two themes we closely follow.
- 3. A Demerger is done to unlock value.
- 4. New promoters buy companies to achieve big returns. This creates value for shareholders.
- 5. Berkshire Hathaway is the poster boy of what promoter change can do. Warren Buffett bought at \$14 and it is today at \$408,000.
- 6. Adani Group is a big example how a large conglomerate can incubate smaller businesses and demerge them out which creates immense value for shareholders.

**Negen Capital Services Pvt Ltd** 

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- 7. So NO, we do not buy random, cheap stocks from market. These kinds of stocks are cheap for good reasons.
- 8. We buy Cheap stocks only if they demerge or if a new promoter buys the company to create value.

### 3. About the Founder

We are a Team of 10 professionals in Negen Capital PMS, led by:

Portfolio Manager Name: Neil Bahal – 38 Years.

Started early at 15, having experience of 23 years into investing. Education: Studied at SP Jain Institute of Management & Research.

We are the first adopters of Tech & Special Situation combination

#### 3.1 Meet the Founder- Mr. Neil Bahal

Twitter: twitter.com/NeilBahal

**Neil Bahal's Newsletter URL**: <u>Subscribe to Newsletter</u> - I share my best thoughts on the market, stocks & business trends regularly

YouTube: <a href="https://www.youtube.com/c/neilbahalnegen">https://www.youtube.com/c/neilbahalnegen</a>

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Negen AIF Website: <a href="https://negenaif.com/">https://negenaif.com/</a>

#### Have a look at our strategy on YouTube:



#### Disclaimer:

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