



INVESTING WITH NEGEN CAPITAL PMS

Let's build together

Investor ROI

Best performing PMS across all fund categories in June 2020 (+24.71%).

Best performing PMS across all fund categories in August 2020 (+25.13%).

Best performing PMS across all fund categories in December 2020 (+12.83%).

Best Indian fund across all categories (+61%) over the period (Jun-Aug 2020).

188.61%

Ranked 2nd across all fund categories for FY21

**Investor
ROI CY2021**

Upto Nov 30th, 2021


+97%

Benchmark Nifty500 +33%

Alpha: +64%

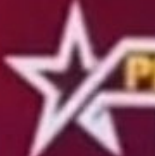
pmsbazaar
MILLION IN BILLION

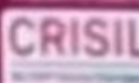
PMS&AIF 4.0
ALTERNATIVE ASSETS FOR ALL SEASONS

 **WHITE OAK**
CAPITAL MANAGEMENT



 **pmsbazaar**
MILLION IN BILLION

 **PMS RATINGS**
FY 20-21

 **CRISIL**
CREDIT RATING

Negen Capital - Special Situations & Technology Fund

Awarded



3-Year

PMSBAZAAR CATEGORY - MULTI CAP

Key talking points

PRESENTATION FRAMEWORK

- **Generational opportunity (Tech)**
- **Unique positioning (Special Situations)**
- **The 'Re-rating' factor**
- **30% Growth expected from PF companies**
- **Case studies**
- **Fund Manager & Team**
- **Fee structure**

MEGA TRENDS

IT IS TIME TO LOOK FORWARD.

BE IN COMPANIES WHERE THE BEST YEARS OF GROWTH ARE AHEAD OF THEM.

INDIA CURRENTLY OFFERS A BIG OPPORTUNITY.

MANY AREAS OF 25-50% GROWTH.

AREAS LIKE SAAS, MUSIC, HEALTH, EV, E-COMMERCE, QSR ETC.



**VALUE INVESTING IN THE OLD WAY
IS DEAD. INVESTING HAS EVOLVED.**

**SPECIAL SITUATIONS ARE BASICALLY
VALUE INVESTING, BUT WITH A
TRIGGER.**

DEMERGERS, OPEN OFFERS, DELISTINGS.

OUR TARGET



SOME CASE STUDIES

AQUAGUARD

- New MNC promoter.
- 2x revenue vs similar profile cos at 5-7x revenue.
- Extraordinary brand and growth prospects.

GMR AIRPORT

- Significant discount to global peers.
- Monopoly.
- Uninterrupted growth.

RED TAPE

- 0.7x revenue, Metro 14x revenue.
- Consol not desirable.
- Improving CG (UK).
- Store economics

TIPS MUSIC

- Music streaming has huge TAM.
- Data usage burst.
- Tech + SS. Natural Internet tailwinds.
- Production hidden value.

THE 'RE-RATING' FACTOR WITH OUR UNIQUE STRATEGY.

1. SPECIAL SITUATION

(WHEN THERE IS VALUE
UNLOCKING + CHEAP
VALUATION + HIGH
GROWTH, THAT IS A
RECIPE FOR RE-RATING).

2. MEGA TRENDS

(WHEN COS GROW 25-
50% STRUCTURALLY
WITH REASONABLE
STARTING VALUATION,
THEY ARE CANDIDATES
FOR RERATING).

Neil Bahal - 36 years

Started early at 15. Now, 21 years into investing.

Education

Studied at SP Jain Institute of Management & Research.

First adopters of Tech & Special Situation combination.

Team of 15 professionals in Negen Capital PMS.

FUND MANAGER'S PROFILE & TEAM



Research Desk

Kashish

VP, Research Team

With a total experience of 7+ years, Kashish heads the Research team at Negen. He is an Industry Enthusiast and a problem-solving expert with broad knowledge of businesses



Saket Lohia

Sr. Research Analyst

With a total experience of 5+ years, Saket adds value to the team through analysis of Qualitative and Quantitative aspects of Businesses.



FEE STRUCTURE

Performance Fee of 15% Profit Share.

- **No Management Fee**
- **No Expense Ratio**
- **No Exit Load**
- **Only if you make money, we make money.**
- **100% skin in the game.**

CONTACT US

Neil Bahal's Newsletter URL

**Sendfox.com/neilbahal - I share my best thoughts on
Special Situations, Tech trends, Startups & US Tech.**

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