

# **INVESTING WITH NEGEN CAPITAL PMS**

**Let's build together**

## Investor ROI

**Best performing PMS across all fund categories in June 2020 (+24.71%).**

**Best performing PMS across all fund categories in August 2020 (+25.13%).**

**Best performing PMS across all fund categories in December 2020 (+12.83%).**

**Best Indian fund across all categories (+61%) over the period (Jun-Aug 2020).**

# 188.61%

Ranked 2nd across all fund categories for FY21

# Investor ROI CY2021

Upto Nov 30th,  
2021


# +97%

Benchmark Nifty500 +33%

Alpha: +64%


**pmsbazaar**  
MILLION IN BILLION

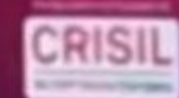
**PMS&AIF 4.0**  
ALTERNATIVE ASSETS FOR ALL SEASONS

 **WHITE OAK**  
CAPITAL MANAGEMENT



  
MILLION IN BILLION

 **PMS RATINGS**  
FY 20-21

  
CRISIL

**Negen Capital - Special Situations & Technology Fund**

Awarded



3-Year

**PMSBAZAAR CATEGORY - MULTI CAP**

## **Key talking points**

# **PRESENTATION FRAMEWORK**

- **Generational opportunity (Tech)**
- **Unique positioning (Special Situations)**
- **The 'Re-rating' factor**
- **30% Growth expected from PF companies**
- **Case studies**
- **Fund Manager & Team**
- **Fee structure**

# MEGA TRENDS

**IT IS TIME TO LOOK FORWARD.**

**BE IN COMPANIES WHERE THE BEST YEARS OF GROWTH ARE AHEAD OF THEM.**

**INDIA CURRENTLY OFFERS A BIG OPPORTUNITY.**

**MANY AREAS OF 25-50% GROWTH.**

**AREAS LIKE SAAS, MUSIC, HEALTH, EV, E-COMMERCE, QSR ETC.**



**VALUE INVESTING THE OLD WAY IS  
DEAD. INVESTING HAS EVOLVED.**

**SPECIAL SITUATIONS ARE BASICALLY  
VALUE INVESTING, BUT WITH A  
TRIGGER.**

**DEMERGERS, OPEN OFFERS, DELISTINGS.**

# OUR TARGET





# SOME CASE STUDIES

## AQUAGUARD

- New MNC promoter.
- 2x revenue vs similar profile cos at 5-7x revenue.
- Extraordinary brand and growth prospects.

## GMR AIRPORT

- Significant discount to global peers.
- Monopoly.
- Uninterrupted growth.

## RED TAPE

- 0.7x revenue, Metro 14x revenue.
- Consol not desirable.
- Improving CG (UK).
- Store economics

## TIPS MUSIC

- Music streaming has huge TAM.
- Data usage burst.
- Tech + SS. Natural Internet tailwinds.
- Production hidden value.

# THE 'RE-RATING' FACTOR WITH OUR UNIQUE STRATEGY.

## 1. SPECIAL SITUATION

(WHEN THERE IS VALUE  
UNLOCKING + CHEAP  
VALUATION + HIGH  
GROWTH, THAT IS A  
RECIPE FOR RE-RATING).

## 2. MEGA TRENDS

(WHEN COS GROW 25-  
50% STRUCTURALLY  
WITH REASONABLE  
STARTING VALUATION,  
THEY ARE CANDIDATES  
FOR RERATING).

## **Neil Bahal - 36 years**

Started early at 15. Now, 21 years into investing.

### **Education**

Studied at SP Jain Institute of Management & Research.

### **First adopters of Tech & Special Situation combination.**

Team of 15 professionals in Negen Capital PMS.

## **FUND MANAGER'S PROFILE & TEAM**



# Research Desk

## Kashish

VP, Research Team

With a total experience of 7+ years, Kashish heads the Research team at Negen. He is an Industry Enthusiast and a problem-solving expert with broad knowledge of businesses



## Saket Lohia

Sr. Research Analyst

With a total experience of 5+ years, Saket adds value to the team through analysis of Qualitative and Quantitative aspects of Businesses.



# **FEE STRUCTURE**

## **Performance Fee of 15% Profit Share.**

- **No Management Fee**
- **No Expense Ratio**
- **No Exit Load**
- **Only if you make money, we make money.**
- **100% skin in the game.**

# **CONTACT US**

## **Neil Bahal's Newsletter URL**

**Sendfox.com/neilbahal - I share my best thoughts on  
Special Situations, Tech trends, Startups & US Tech.**

## **Twitter Handle**

**@NeilBahal**

## **Phone**

**+91 98202 86538**